



**Memorandum of Understanding
For WIW Club Membership**

This Agreement is entered on the **3rd day of November, 2017,**

By and between:

TalentSprint PVT. LTD., a company incorporated under Companies Act 1956 having its registered office at **PSR Prime Towers, 1st Floor, Beside DLF Cyber City gate 1, Gachibowli, Hyderabad – 500 032, Telangana** (hereinafter referred to as "**TalentSprint**", which expression shall include its legally constituted signatories, assigns, successors and officers duly authorized to execute such agreement) **OF THE FIRST PART**

AND

CMR Group of Institutions, a technical Engineering College, [company/Trust/ Society] incorporated under the provisions of the [Societies Registration Act, 1860] with its registered office at **Kandlakoya, Medchal Road, Hyderabad, Telangana 501401,** (hereinafter referred to as "**College**", which expression shall expressly include its legally constituted signatories, assigns, successors and officers duly authorized to execute such agreement) **OF THE SECOND PART**

WHEREAS,

1. TalentSprint is a National Skill Development Corporation (NSDC) Partner Company. TalentSprint is a leading Youth Career Accelerator focusing on enabling young graduates find their dream IT, Bank, Government Jobs. TalentSprint has attained leadership position in the business of coaching for **Technical programs, Campus recruitment Training, Bank, Government Job training** as per norms and methodologies developed by the **TalentSprint** and owns or has access to various trademarked/copyrighted material, proprietary information and a substantial body of Technical know-how relating to selection of Faculty members and other staff, scheduling and administering education and procedures of examining the standards possessed / attained by Students.
2. The College offers undergraduate programs in the Engineering discipline, and has over 3600 per year, students pursuing such programs at the College.
3. The College desires to impart special support services and help students on getting training to enhance the skill sets of job aspirants. Further, the College desires to enable them to secure a job in Top IT Companies by equipping them with the necessary skill sets to achieve the desired results in the recruitment process. Furthermore, the College also desires to facilitate the training, counseling and guidance of the students to meet the prerequisites and criteria for becoming employable.

TalentSprint has trained and certified teachers having vast experience in their subject area for taking classes for technical, aptitude and communication skills and such expert faculty members of TalentSprint, through proprietary information and technical know-how, which it either owned



or has exclusive access to, has been training students in facilitating them develop the necessary skill sets required to make the best attempt at achieving the required results.

4. With the continuous increase in the expectation of the Industry in their new recruits and enhancing number of engineering graduates, there is a need for enabling the students in Colleges to be ready for the competitive world.
5. It is in this background that TalentSprint has launched Club WIW, a breakthrough initiative which aims to align best-in-class engineering Colleges in every city with 'What Industry Wants'. The idea being to make the leap from knowledge to know-how, and degree-readiness to Industry-readiness. Club WIW member Colleges will enjoy a slew of entitlements and special privileges.
6. The College has expressed its desire to become a member of WIW Club and engage TalentSprint as a skill building partner on behalf of and at behest of its students.

Now therefore, in consideration of the understanding hereinabove, mutual covenants and reciprocal promises made hereinafter, the party of the second part on behalf and at the behest of its applicant students agrees with the party of the first part as hereunder:

1. Term:

This Agreement shall be effective upon full execution of this Agreement and continue for a period of **One (1) Year** from the date of its execution. The Agreement may be extended by written agreement signed by both parties. Any written agreements altering the term and/or conditions of this agreement must be reviewed and approved in advance by both parties. The term of this agreement shall be applicable to each applicant student, *mutatis mutandis* during the term of such course that the said applicant has enrolled for.

2. College Deliverables to TalentSprint:

TalentSprint proposes the following list of deliverables for planned implementation mutually which would empower the end beneficiary i.e. College students.

i. Workshops, Seminar and Help desk in the college - Twice a year:

TalentSprint should be given an access to interact with different departments and sections of 4th year through Informative career building seminars, workshops or help desks. These seminars or workshops followed by a help desk can be organized once every semester during the active term at college.

ii. Co-branding inside the campus-at strategic locations e.g. Canteen, Entrance, Notice Boards etc;



- iii. **TestBuddy Registrations** college should register all their 3rd and 4th year students on TestBuddy platform within 7 days from the date of signing of this agreement.

Campus Interview Simulation drive college should provide TalentSprint conducive dates for smooth conducting of CIS at college. Also college should provide TalentSprint uninterrupted access to its physical and IT infrastructure for conducting of CIS drives.

3. TalentSprint Deliverables to College:

The Club WIW member college will enjoy the below privileges as part of its membership

- a. **20 Invitation Passes** to participate in '#What Industry Wants' seminar each month

#What Industry Wants is a marquee IT event held each month where CXO and CEO's of top IT companies connect with fresh engineering students guiding them on how to get industry ready. The College will need to confirm the number of students attending the event through an email a week before the event.

- b. **Access to TestBuddy**

The core purpose of TestBuddy is to help enhance students' **InQ** (Industry Quotient). TestBuddy is a testprep tool to help improve their performance in campus interviews. All 3rd and 4th year students can get free access to TestBuddy for 3 months period from the date of registration

- c. **Campus Interview Simulation (CIS) drives**

The CIS module will be offered to Club WIW member College to help enhance their student chances of success in campus interviews. CIS will have 3 intensive rounds of aptitude, technical and HR providing authentic IT ambience. Campus interview Simulation gives your students that extra edge to stand out of the crowd and fair better over others. Students get a real feel of campus placement drives and this simulation actively readies them for the real time interviews

- d. **Scholarships worth Rs. 10 Lakhs in Coupons for TalentSprint IT training and Placement programs**

As Club WIW member, your college will receive INR 10 Lakhs worth of scholarship for completing employability courses at TalentSprint Hyderabad. Your students shall also get unlimited access to over 400+ partner companies till they find their first job. The scholarship is to fuel the ambitions of your students and equip them with skills they truly need.

- e. **Access to high end technical programs by TalentSprint**

- i. Only Club WIW member Colleges will have opportunity to apply for **PEGA UAP program 2018***.
- ii. Only Club WIW member Colleges will have opportunity to apply for **PRO Elite Program (WISE)***.
- iii. Colleges applying for high end technical programs with requisite student count will be given a **super elite** member tag which will entail certain priority preferences to the club member college.



-----Signing Page to follows-----

IN WITNESS WHEREOF, this Agreement is duly executed on the day, month and year first herein above written in the presence of:

	For <u>CMR GROUP OF INSTITUTIONS</u>	For TalentSprint
Signature		
Name	SARI CH GOPAL REDDY	
Title	SECRETARY & CORRESPONDENT	
Date	04/12/2017	

